

**The Superyacht  
Captains Forum 2017**

**Viareggio/YARE**

# The State of the Industry

**Martin H. Redmayne, Chairman**

**Will Mathieson, Editorial Director**

**The Superyacht Group**

the customer

experience

the new

build market

**the refit & after**  
**sales market**

the supply **chain**

**the service &**

**support**

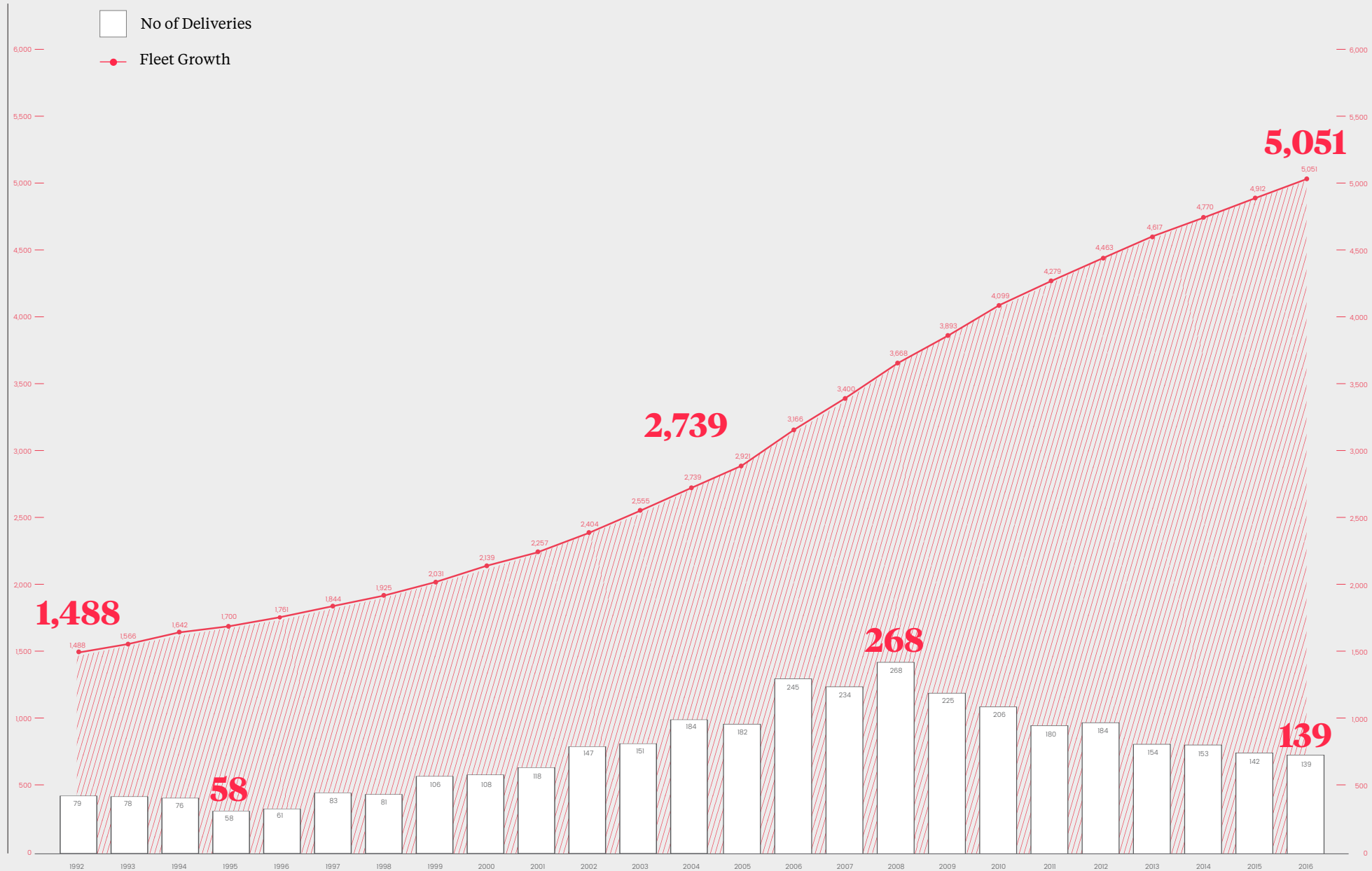
**the financials**



**the fleet in**

**numbers**

# Total Fleet growth 30m+ 1992 - 2016



## Total fleet 30m+

Total Fleet

5,051

30 – 45m

3,834

45 – 60m

847

60m+

370

# Total fleet over 25 years old

Total Fleet

1,409

30 - 45m

1,058

45 - 60m

251

60m+

100



# Total fleet over 5 – 10 years

Total Fleet

933

30 – 45m

699

45 – 60m

162

60m+

72

# Total fleet 30m+ over 0 – 5 years

Total Fleet

952

30 – 45m

651

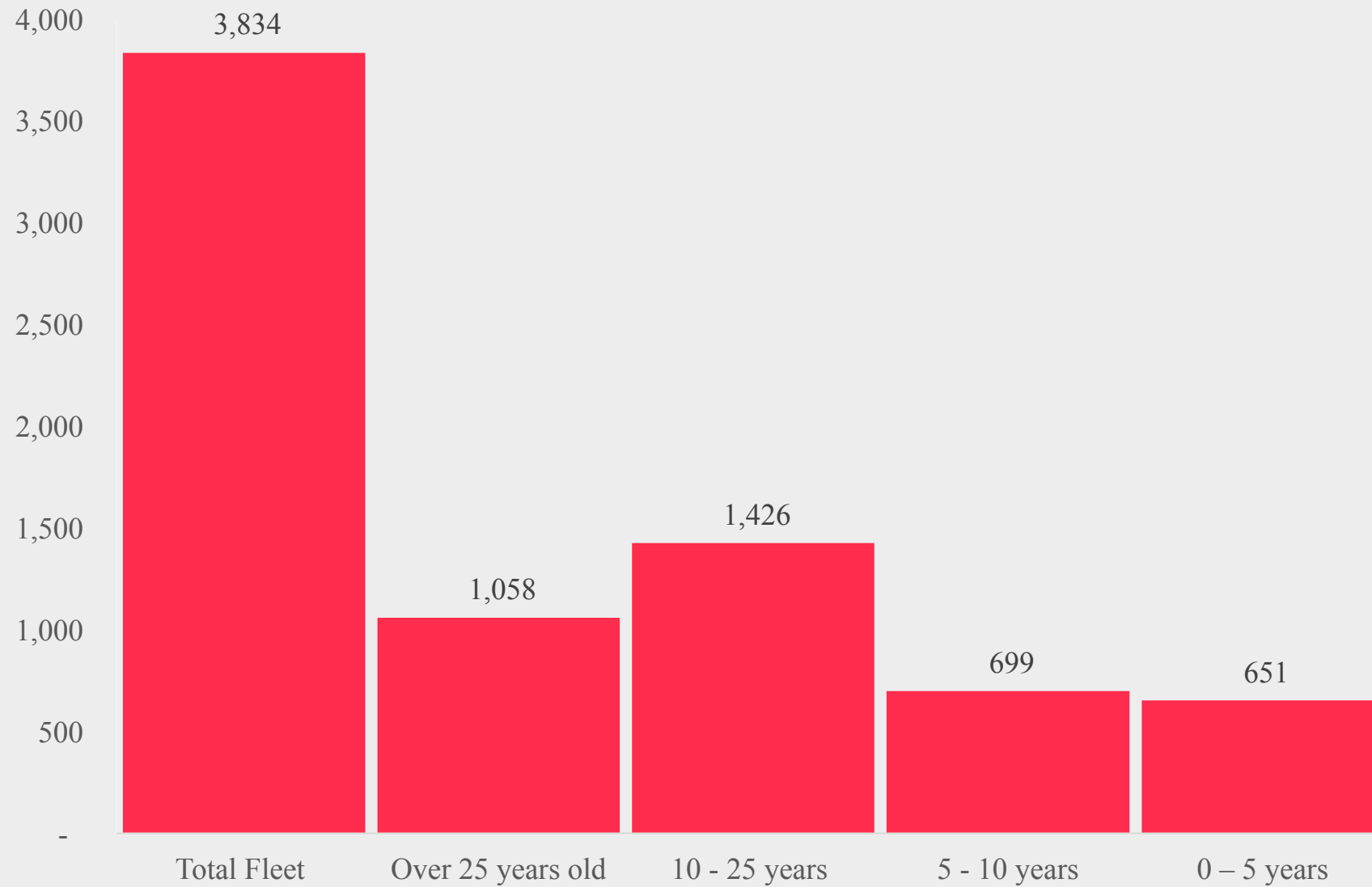
45 – 60m

186

60m+

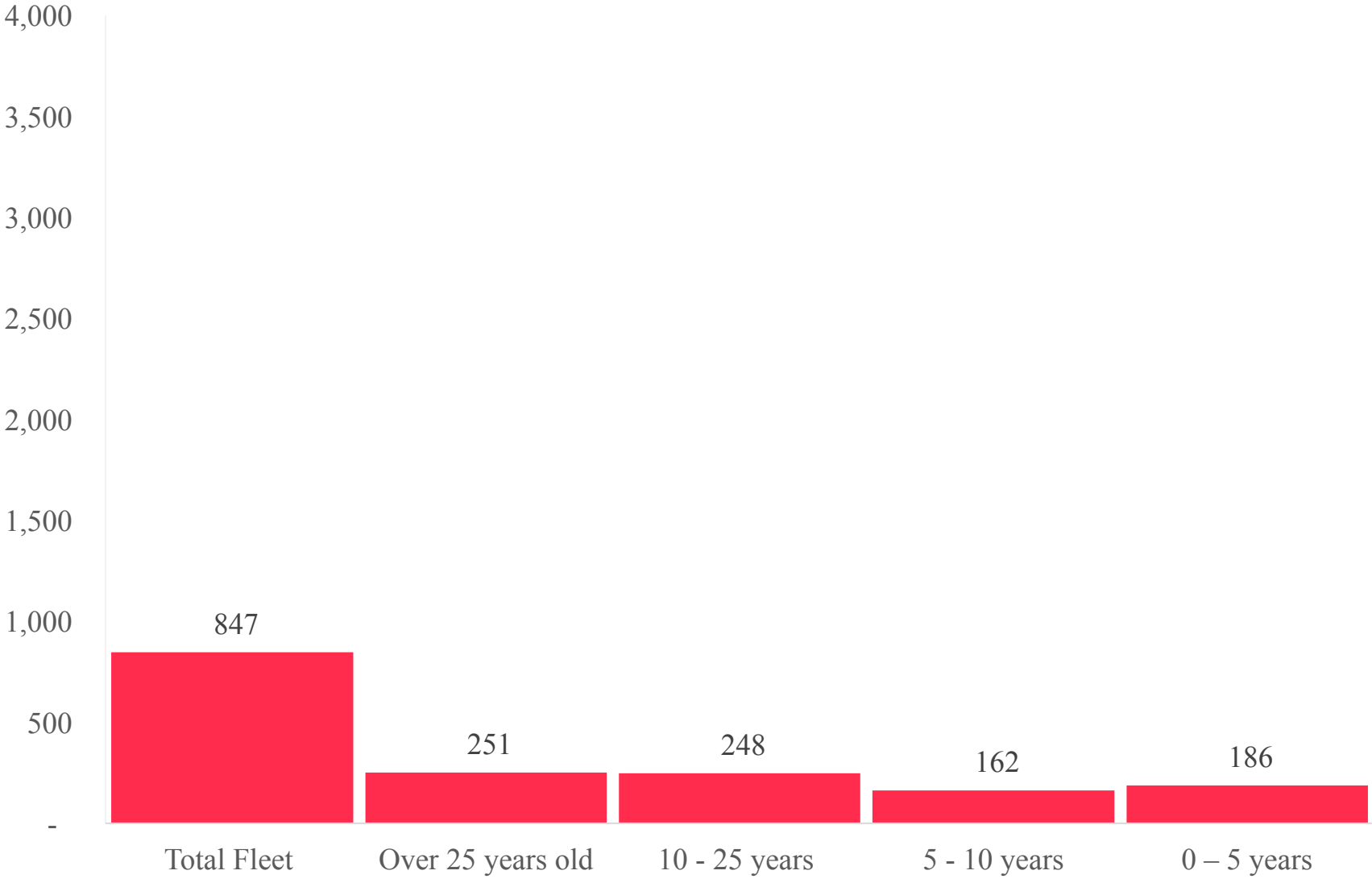
115

# Fleet breakdown of the 30 - 45m size segment

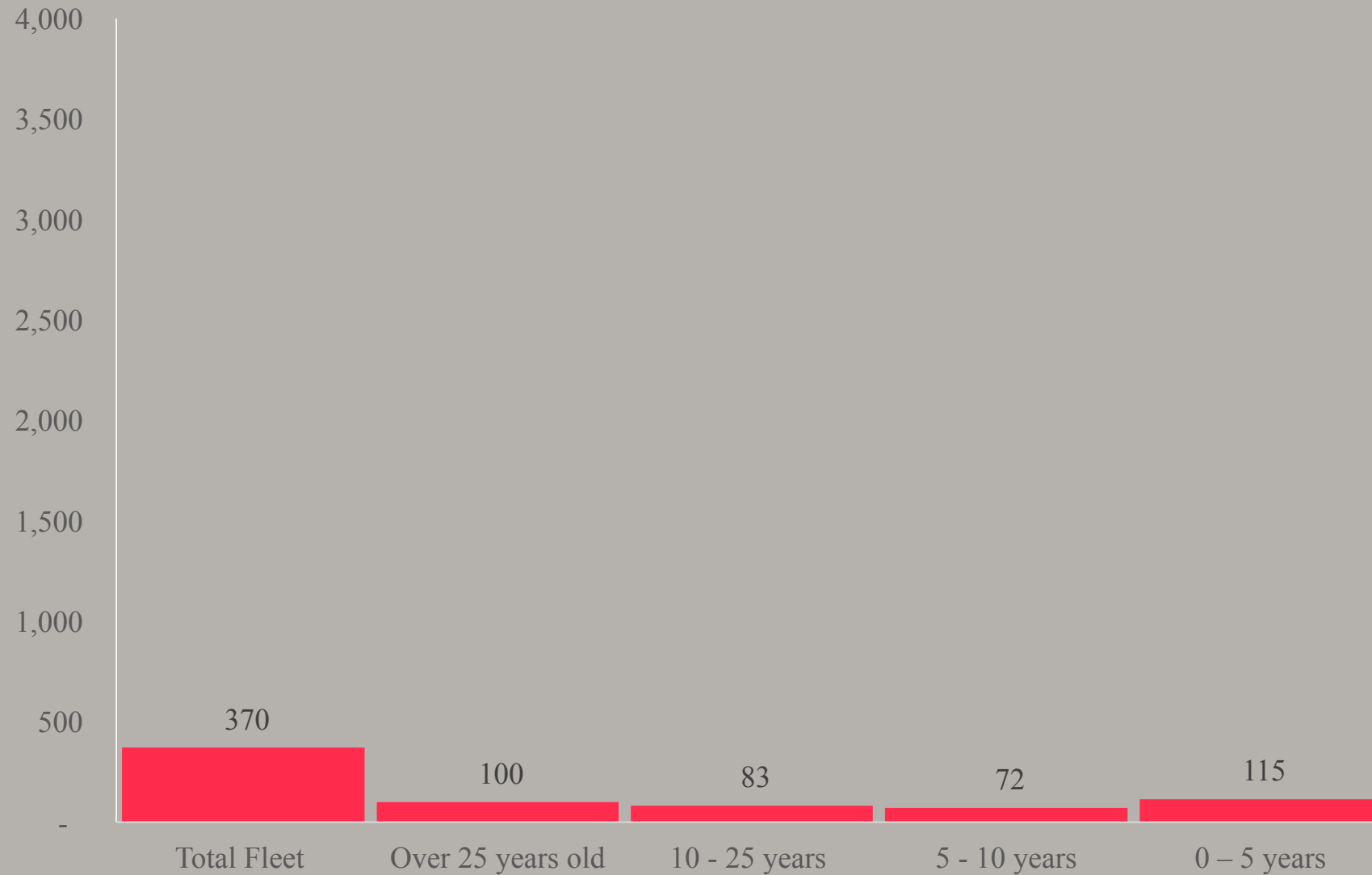




# Fleet breakdown of the 45 - 60m size segment



# Fleet breakdown of the 60m+ size segment



# Total order book 30m+

Total order book

377

30 – 45m

201

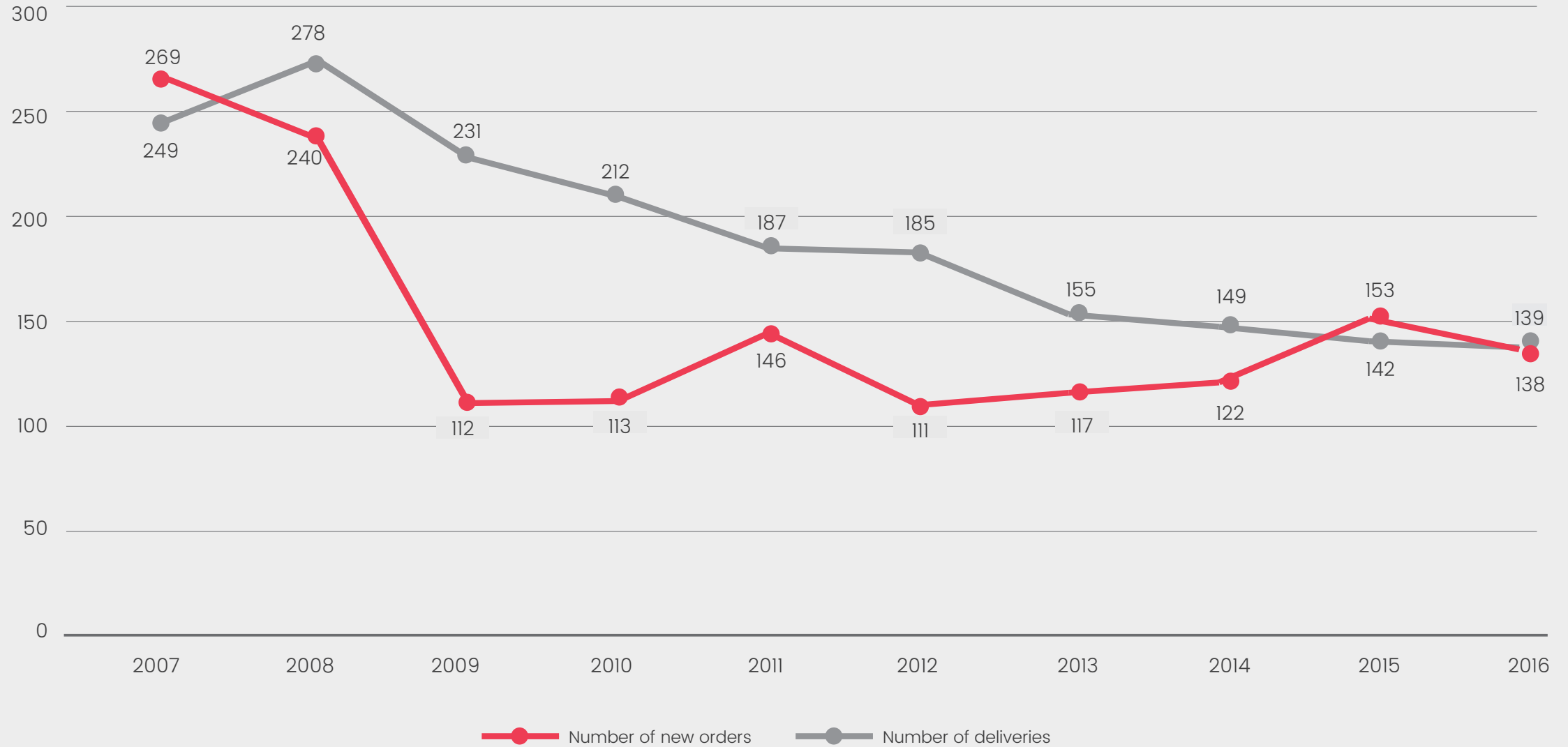
45 – 60m

90

60m+

86

# Number of new orders vs actual deliveries



**fleet**

**summary**

**the future**

**strategy**

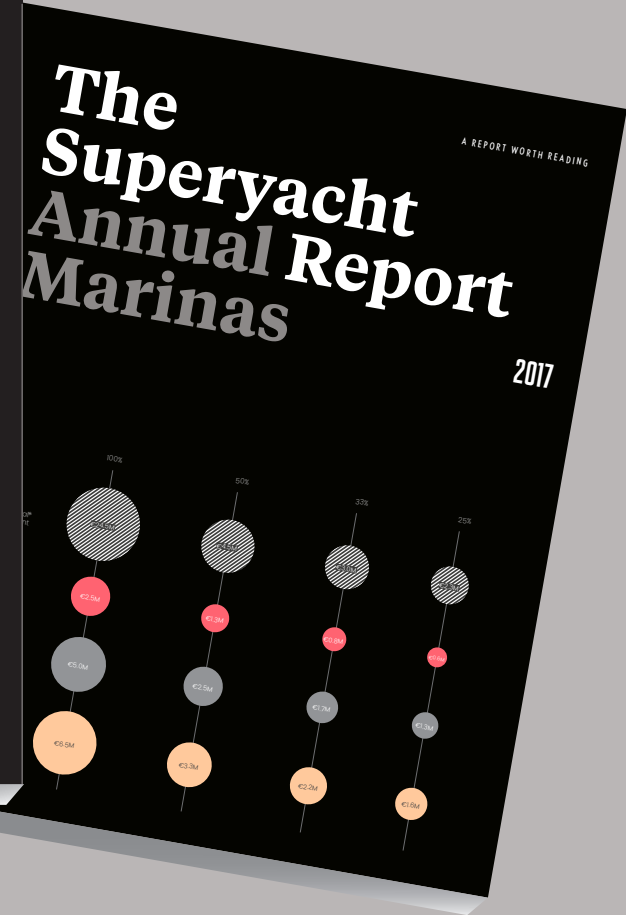
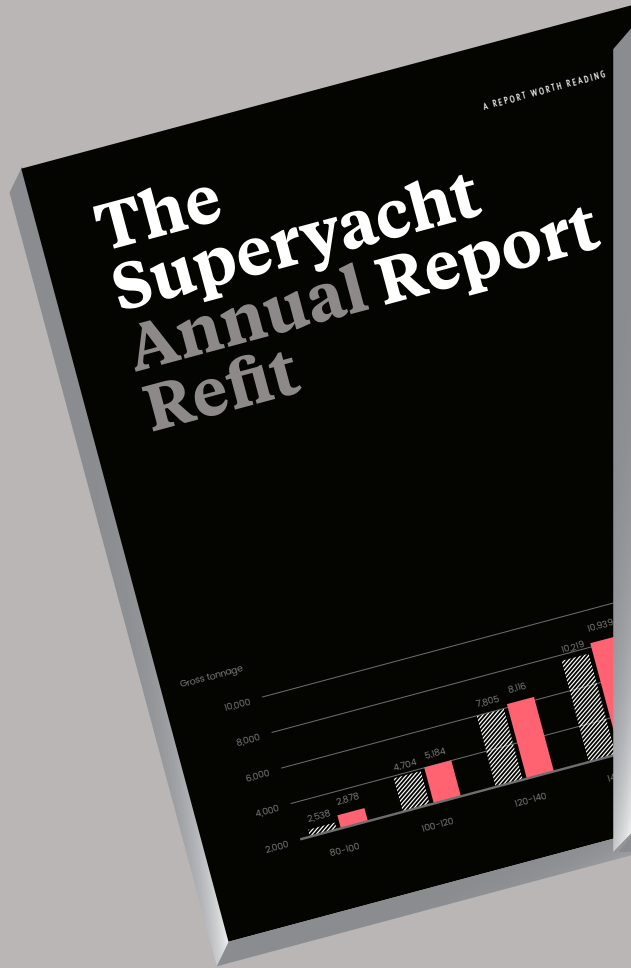
**the focus**

**groups**

# questions & answers



**thank you**



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